



June 2020 Newsletter



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A New Normal



We are all adjusting to what has become a new normal and know many of you are feeling a little stir crazy and are looking forward to the phased reopening of the Oregon economy. We also realize there are those who are still uneasy about venturing out, and that's okay, too. **Feel free to call, email, or live chat with us if you have any questions about the current real estate market, or cozy up on the sofa while virtually touring some of our listings.**

We all are in this together, and while the last several weeks have been challenging for all of us, we sincerely hope that you and your families are staying safe and healthy. **When you're ready to make a move, we'll be here to help you navigate the process safely, easily and with a little side of fun** (this is your dream home, after all!). And remember, we love your referrals too! We look forward to chatting soon!



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Ride to Defeat ALS



Eldin will be raising funds for ALS by participating in **Ride to Defeat ALS on July 18**. This will be the 4th year riding between 52 and 62 miles each year. This cause is close to Eldin's heart as he is riding with a team led by a colleague diagnosed with the disease. Last year, Eldin lost another colleague to the disease. Last year, Eldin raised \$1,500 for this great cause. **Please consider supporting Eldin by making a small donation on his personal fund raising page:**

http://webor.alsa.org/goto/Eldin_Lougee

The Oregon and SW Washington Chapter of The ALS Association provides support and resources for people living with ALS, their families, and caregivers living in the State of Oregon and the 6 counties of SW Washington.

Amyotrophic Lateral Sclerosis (ALS) is a progressive neurodegenerative disease that slowly robs a person of their ability to walk, speak, swallow and, eventually breathe. With no known cause or cure, a person typically live 2 to 5 years from the time of diagnosis.



Zoom, Zoom, Zoooooommm!

To some of you it's new, and to the others, it is a way of normal meeting communication. Social media has exploded in our industry and we want you to be a part of it with us! **Pack First will offer a "Zoom" meeting on:**

**Saturday, June 27, 2020
11:00am - 11:30am**

Anyone can join in to chat about relevant real estate topics. We will be sending out a note to all of you to remind you, as well as give you the Hot Topics we will be covering that day. **You won't want to miss it!**

If you are new to zoom, don't worry! Just give us a call a day or more before the meeting and we will talk you through the process so you can get the most benefit out of the meeting. If you have changed emails, or want to be sure we have it on record, **please send us an email to confirm your address and the hot topics you are interested in knowing about.**

E-Pro Certified



Eldin has successfully completed NAR's **e-PRO® Certification Program** and has been awarded e-PRO® certification, the official technology certification program offered by the National Association of REALTORS®.

This program teaches how to use the latest social media technologies to create an online presence and reach today's hyper-connected consumers. Also, the certification includes data security and strategies for safeguarding clients' private information.

Agents who earn the e-PRO® certification are dedicated to making the most of today's social media and technology to **help consumers with their real estate needs, whatever they may be.**

"Pack" first, you'll soon be *Moving!*

FOR SALE!

19575 SW Ruth Court, Beaverton \$675,000

Situated on a corner cul-de-sac lot, this meticulous home lives beautifully with the master and on-suite w/heated floors plus 2 additional bedrooms on the main level. Enjoy full entertaining with a formal living, formal dining, kitchen & family great room. 3-car attached garage and laundry room round out the main level. Large second family room, huge storage and 2 generous bedrooms plus full bath are on the lower level, perfect for multi-generational living. One-of-a-kind floor plan! **Contact LeeAnn at 503-708-0940.**



LOT FOR SALE!

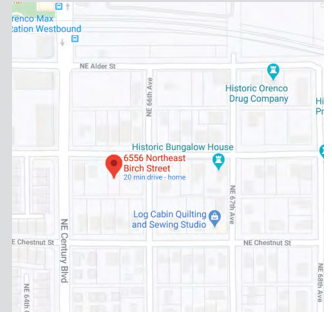
6556 NE Birch Street, Hillsboro \$220,000

Looking to build?

Consider this 50 x 150 ft lot in the heart of Historic Orenco. Currently has tenant on location.

Recently appraised for \$279,900.

Inquire with LeeAnn Pack for more details.



REAL ESTATE HIGHLIGHTS FROM MAY

Below are the 12 month appreciation figures for your area during May 2019 to May 2020.

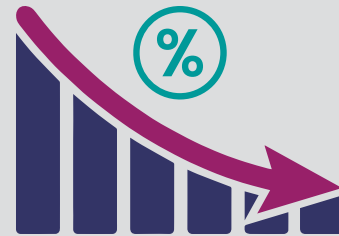
N Portland	1.9%	Gresham/Troutdale	2.3%
NE Portland	2.9%	Milwaukie/Clackamas	3.8%
SE Portland	1.3%	Oregon City/Canby	3.5%
W Portland	-1.3%	Lake Oswego/West Linn	4.1%
Mt. Hood	7.8%	NW Washington Co.	0.8%
Beaverton/Aloha	2.9%	Hillsboro/Forest Grove	5.9%
Tigard/Wilsonville	2.7%	Columbia County	7.6%
		Yamhill County	6.2%

QUARTERLY REFERRAL WINNER!



The **winner** of the 2nd Quarter Pack First Properties Referral Program is:
Donna Rojas from Hillsboro, Oregon!
Congratulations on your bountiful basket and **thank you for your referral!**

MORTGAGE RATES



"Historically low mortgage rates make this the perfect time to buy a home or refinance. Low rates allow many buyers to stretch their buying power in order to purchase a home they really want. Credit scores are very important and are a primary factor in determining interest rates."

Chris Barry, Sr. Mortgage Banker,
American Pacific Mortgage

♥ Do you know someone who is buying or selling? We love referrals! ♥